

Pre Closing For Network Marketing Yes Decisions Before The Presentation

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Pre-closing? “Let’s sort it out.” We are in the “closing business.” Can you recruit 100 people in one week? The “build value” pre-close. Talking to cold leads? Two awesome sentences that make it easy. Want to sort prospects immediately? More ways to get quick decisions. The curse of the information collectors. The first decision.

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Pre-Closing for Network Marketing Instead of selling to customers with facts, features and benefits, let’s talk to prospects in a way they like. We can now get that “yes” decision first, so the rest of our presentation will be easy. Get our prospects to make a “yes” decision immediately ... even before our presentation begins!

Pre-Closing for Network Marketing – BigAlBooks.com

What listeners say about Pre-Closing for Network Marketing: "Yes" Decisions before the Presentation. Average Customer Ratings. Overall. 4.5 out of 5 stars 4.7 out of 5.0 5 Stars 49 4 Stars 9 3 Stars 4 2 Stars 0 1 Stars 0 Performance. 5 out of 5 stars 4.8 ...

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Pre-closing is natural. We make a final decision to go to a movie before we see the movie. We make a final decision to go to a restaurant before we see the menu. It is the same with sales presentations. Prospects decide first if they want our business or product, before they see our facts, features and benefits.

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These 3 tips for closing in network marketing will help you get a higher percentage of closing your network marketing prospects. 3 TIPS FOR CLOSING IN NETWORK MARKETING. 1. PRE-QUALIFY THE PROSPECT IF HE'S INTERESTED IN YOUR NETWORK MARKETING BUSINESS. 3 TIPS FOR CLOSING IN NETWORK MARKETING.

3 TIPS FOR CLOSING IN NETWORK MARKETING

Pre-Closing for Network Marketing: "Yes" Decisions before the Presentation By: Tom "Big Al" Schreiter , and others

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